**Executive Body Meeting - Thursday,May 25th, 2018  
Student Center, Room 382 6:00 PM**

Presiding: Abdul Harris, President

1. Call to order: 6:00pm
2. Roll call

Abdul Harris

Dalia Ibrahim

Rexhinaldo Nazarko

Anchita Sanam

Mazen Zamzam

Stuart Baum

Paul Jones III

Ajanta Dutta

Reshma Gadde

1. Business
   1. Bill Decatur & Jeff Bolton
      1. Bill-Second year in a row where we are avoiding to take cuts around the budget. We are moving to a much more strategic approach as well. We are developing a lot more metrics and analytics to establish more success in budget allocations.
      2. Jeff-The general fund is 2/3 of the university budget which is unrestricted dollars and the board will vote on including ICR. We have 5 many general fund drivers which make up the general fund. Tuition, State Appropriations, F & A, Investment Income, and Miscellaneous. We are currently proposing a tuition increase of 2.9% for Undergraduate, Graduate, and School of Medicine. There are 3 proposals for the State Appropriations including the Governor’s, Senate’s, and the House’s. The Governor’s states an increase of 2% increase across the board. The Senate says it is a 2% increase for the board, and 1% for Title 9. The House’s recommendation is a 1% increase in the general budget. However, recently the House will be saying that they are currently willing to become closer to the Governor’s proposal.
         1. Abdul-Is there a Title 9 committee where they can oversea which can go over it?
            1. Bill-It mainly has to do with the repercussions mainly that an issue will happen with Title 9 and a possible decrease of the budget of 10%. There is a committee present where they can identify many of these issues.
      3. Jeff-FTIACs are anyone entering the University for the first time. For the incoming freshman, the numbers have increased a lot. We are seeing a large increase in the incoming students. We are however seeing a struggle in the Master’s students. Overall, however headcount and credit hours are constant. When we lose these students at the Master’s level we do lose a lot of the revenue for that the Master’s students pay a bit more than Undergraduates. 42% decrease in Student Headcount and student credit hours from the Master’s students from Fall 2016. This is going all around the US mainly due to international students. 90% of the Master’s students in the College of Engineering are International which makes us decrease of revenue a lot. We are seeing a major decrease in Engineering.
         1. Abdul-Is there some sort of safety net or backup plan we can provide?
            1. Bill-There are many commitments that we cannot make, one being that they might feel unwelcome here, and others can be VISA issues.
         2. Rex-What are the Demographics of these Students?
            1. Bill-Primarily India and the Middle-East. Geographically we are highly concentrated especially in India, however recently we will be targeting many other areas around the world however this is a very timely process.
      4. Jeff-We are seeing an increase in F & A, State Appropriations and an increase in Net Tuition. We hope to possibly increase the investment income in the future for years after FY19. 16 million dollars increase in FY 19. Our Mandatory expenses are ones required by law and by contract such as Salary increases. Debt service as well like paying money towards a bond where we have taken out in the past. 1.3 Million for F & A are going out towards the unit going towards the budget and we cannot use the allocation policy at all. Differential Tuition looks at different programs at different colleges which pay a different rate of tuition. It is going into the budget, but we cannot allocate it in other divisions. Debt service is actually going up about 7 million dollars within the next fiscal year. We have increased the financial aid and increased the financial management and has affected our balance sheet if the gap is not closed so we keep it towards our money. We have 250,000 going towards title 9. We will be having about $2 million dollars which use the new vacant lines to use it as a partial replenishment of the decrease in faculty hires from last year.
         1. Rex-I believe the Financial Aid has shifted a lot and there has been a reconstruction of the aid.
            1. Jeff-The financial aid department has really reconstructed everything from last year. We have created more levels of scholarships and they are now doing individualized awards based on student needs. There is 1.8 million going towards the operating expenses including banking fees which are all towards going towards decreasing the structural deficit. There are many other things included such as athletics and Music insurance. We will cover many of these expenses form the surplus after we covered the mandatory expenses. We will then use reallocations to really cover the rest of the money from the structural deficits.
      5. Bill-We are strong in enrollment as of now, however as of now we will be releasing some new strategies to increase enrollment as it can always better.
         1. Stuart-Where are these reallocations coming from?
            1. Bill-In the past they have been a normal amount for everyone however now they are from fringe budgets, and from many other cuts and departments where a surplus was present.
      6. Jeff-This will be a second year in a row where we do not need to take a budget reduction after 8 years of across the board cuts so this is something where we take a lot of pride into. Auxiliary units are areas where they can be self-supporting including the student services units. There are 10 different auxiliary units as well. They are required to provide us a revenue and expense perspective of their proposed budget.
         1. Stuart-Where it says a 25% decrease for parking, is there now increase in parking this year?
            1. Jeff-Correct, there will be no increase as it will be a flat line and the parking pass prices will still be the same price as they decreased 25% from the previous year. We did this primarily because we did not want parking to be a barrier at all to student learning.
         2. Abdul-Does the revenue from the stores downstairs where does that benefit?
            1. Bill-They are actually part Aramark which go towards food services, and Aramark will pay a percentage of the money to the University every year.
         3. Stuart-How is WDET and WDTV related to each other?
            1. Jeff-I am not sure but we receive a subsidy to each other of 250,000 dollars.
   2. Applications
      1. Abdul-I received an application from the College of Education, I think we should do on the application as of now what do you guys think we should include?
      2. Ajanta-Name, other basic information and possibly resume.
      3. Paul-I think we should just stick to the questions that we asked when applying for our position.
      4. Abdul-Okay, I will be working with Mazen and we will compile an application and send it out to the Deans to send to the students over the weekend.

Adjournment: 7:41